



**BREWERY & TAPROOM**

**7805 SE STARK STREET PORTLAND, OR**

### **Full-Time Sales Representative**

Wage: dependent on experience + benefits, mileage and vehicle reimbursements

You are the feet on the ground for MBW in the Portland Metro area, and an important face for our small brewery. A self-starter personality is required for this position as well as maintaining positive relationships with all of our wholesale accounts. Applicants should have a minimum of 2-3 years sales rep experience.

#### **Our Full-time Sales Rep:**

- Calls on 80+ current wholesale accounts including local bars, restaurants, bottle shops, and grocery chains
- Is highly organized, detailed, and is enthusiastic about our beer
- Is skilled with Excel, Word, Windows and is technologically proficient
- Is a good record keeper, accurately picks orders and delivers product to accounts, and assists in merchandising when needed
- Communicates well with on-premise and off-premise buyers and maintains positive relationships
- Coordinates with Head Brewer on product allocation, forecasting and scheduling of brewing, sales, and deliveries
- Has a valid driver's license, good driving record, and well-operating vehicle for sales calls and light-duty deliveries – includes competitive mileage reimbursement and light vehicle maintenance
- Eligible for competitive health insurance, vacation, and holiday pay after 30 days of employment, plus beer, food and merch discounts

**To apply for position:** Email resume & cover letter to [info@montavillabrew.com](mailto:info@montavillabrew.com)